

### Company Data

#### CONTACTS

**ANTONIO DIAFERIO**  
CEO

**NICOLA ZABBENI**  
MARKETING DIRECTOR

**PAOLO CASTELLI**  
ADMINISTRATION

**NICLA PAGLIUCA**  
ADMINISTRATION

#### COMPANY FOUNDED

2014

#### ANNUAL TURNOVER OF THE COMPANY

EUR 10,000,000

#### NOMINAL CAPITAL

EUR 100,000

#### TRADEMARKS

**TROJAN**  
**IBS LUMINOR**  
**RELION**  
**SPE ELETTRONICA INDUSTRIALE**

#### PLANNED EXHIBITIONS

**Battery World 2020**  
Piacenza, Italy - 6/7 May 2020

### Range of products&services

- LEAD-ACID BATTERIES
- LITHIUM BATTERIES
- DISTRIBUTION OF BATTERY CHARGERS



### IBS - Industrial Battery Service: batteries, power systems, energy storage.

Since 2014 IBS Italia is the best partner in the supply of batteries for each sector. IBS Italia is a market leader in batteries supply in marine, cleaning machine, automotive, aerial platforms and many others sectors.

Founded in 2014 by a marketing and gross distribution group of professionals, IBS has always had the goal of becoming the preferred partner for all the distributors and customers in the energy supply and storage systems industry. Excluding the electricity grid, IBS is aware that the most reliable and safe energy source is the battery.

The IBS approach to the market has always been clear: only the best for its customers!

The best brands, the highest quality and a strong customer service is the real difference from the other players .

Quality and durability of the products, highly specialized sales force and great ability to provide a rapid problem solving service are all the characteristics that recognize IBS Italia within its market.

### OUR MISSION

Always guarantee the most reliable and technologically advanced products in the battery sector and ensure the top quality customer service are the best satisfy for each customer.

### OUR VISION

A company capable of growing and adapting rapidly to market developments, oriented towards the constant search for the best brands, products, power systems and energy storage. A company focused on providing a high level customer care service that guarantees lasting collaboration and maximum satisfaction for all customers.

### THE BEST BRANDS

IBS distributes only the most technological, reliable and world-renowned brands: Trojan, IBS\_Luminor, Relion, SPE Elettronica Industriale.



### ASSISTANCE AND SERVICES TO CUSTOMERS

Continuous attention to customer needs, service and quality, combined with the search for new products and solutions, has led IBS ITALIA to have an extended range and high level of battery charger, lead batteries, GEL, LITHIUM iron phosphate and LiFePo4 batteries suitable for any application.

### THE REFERENCE MARKETS

Marine  
UPS - Uninterruptible Power Supplies  
Camper and caravan  
Golf and resort  
Industrial cleaning  
Aerial platforms  
Automotive  
Robotics  
photovoltaics



Via Enrico Caviglia 3 - 20139 Milano - Italy

Tel: +39 - 02 - 21116968 - E-mail: assistenza@ibsbatterie.it